# Massachusetts Monthly Premium Rates

Effective January 1, 2013 - December 31, 2013

If you are at least age 65 and apply for coverage within six months of your Part B effective date, you may qualify for a discounted premium rate for the first 3 years of enrollment in our plan.

- 15 % in the first 12 months of enrollment;
- 10% in the second 12 months of enrollment;
- 5% in the third 12 months of enrollment.

There are no discounts after the third year.

	Rate without	15% discount	10% discount	5% discount
	discount	Year 1	Year 2	Year 3
Core Plan	\$100.50	\$85.43	Amount based	Amount based on
			on 2014 rates	<b>2015 rates</b>
Supplement 1 Plan	\$189.50	\$161.08	Amount based	Amount based on
			on 2014 rates	<b>2015</b> rates



Coverage underwritten by HPHC Insurance Company, an affiliate of Harvard Pilgrim Health Care.

Visit us online at www.harvardpilgrim.org/medicaresupplement or call 1-(877) 909-4742 for more information.

MS2013MA-26

Massachusetts 2012



Coverage underwritten by HPHC Insurance Company, an affiliate of Harvard Pilgrim Health Care.

# Harvard Pilgrim's Medicare Supplement Plan HPHC Insurance Company, Inc.

### **Outline of Medicare Supplement Coverage – Cover Page:**

# Benefit Plan Medicare Supplement Core and Medicare Supplement 1

Medicare Supplement Insurance can be sold in only two standard plans. This chart shows the benefits included in each plan. Every company must make available the "Core" plan. Companies may add certain benefits to the standard benefits, if approved by the Commissioner. Look at each company's materials to find out what benefits, if any, the company has added to the standard benefits for each plan it offers.

**Basic Benefits:** Included in all plans.

**Hospitalization:** Part A Coinsurance coverage for the first 90 days per Benefit Period

(not including the Medicare Part A Deductible) and the 60 Medicare lifetime reserve days, plus coverage for 365 additional days after Medicare benefits end. This shall also include benefits for biologically-based mental disorders.

**Medical Expenses:** Part B Coinsurance (generally 20% of Medicare-approved expenses), or,

in the case of Hospital outpatient department services paid under a prospective

payment system, applicable Copayments. This shall also include

benefits for biologically-based mental disorders.

**Blood:** First three pints of blood each year.

FORM No. 1222 PAGE 1

Medicare Supplement Core	Medicare Supplement 1			
STANDARD BENEFITS  Basic Benefits				
Hospitalization For biologically-based mental disorders, stays in a licensed mental Hospital, less Part A Deductibles; for other mental disorders; stays in a licensed mental Hospital for at least 60 days per calendar year less days covered by Medicare or already covered by plan in that calendar year for the other mental disorders, less Part A Deductibles.	Hospitalization For biologically-based mental disorders, stays in a licensed mental Hospital; for other mental disorders; stays in a licensed mental Hospital for a minimum of 120 days per Benefit Period (at least 60 days per calendar year) less days covered by Medicare or already covered by plan in that calendar year for the other mental disorders.			
	Skilled nursing co-insurance Part A Deductible			
	Part B Deductible Foreign Travel			
Additional Benefits	Additional Benefits			
Fitness Program	Fitness Program			
RATES effective 1/1/12				
Billed monthly: \$98.50	Billed Monthly: \$185.50			

# Massachusetts Medicare Supplement Insurance Outline of Coverage

HPHC Insurance Company, Inc. Medicare Supplement Core Policy Category: Medicare Supplement Insurance

"NOTICE TO BUYER: This policy may not cover all of the costs associated with medical care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all Policy limitations."

#### **Premium Information**

We, HPHC Insurance Company, Inc. can only raise your premium if we raise the premium for all Policies like yours in Massachusetts, and if approved by the Commissioner of Insurance. If you choose to pay your premium on a monthly basis, upon your death, we will refund the unearned portion of the premium paid. If you choose to pay your premium on a monthly basis and you cancel your Policy, we will refund the unearned portion of the premium paid. In the case of death the unearned portion of the premium will be refunded on a pro-rata basis.

#### **Disclosures**

Use this outline to compare benefits and premiums among Policies.

### **Read Your Policy Very Carefully**

This is only an outline describing your Policy's most important features. The Policy is your insurance contract. You must read the Policy itself to understand all of the rights and duties of both you and your insurance company.

### **Right to Return Policy**

If you find that you are not satisfied with your Policy, you may return it to HPHC Insurance Company, Inc. 1600 Crown Colony Drive ATTN: Enrollment/Billing Quincy, MA 02169. If you send the Policy back to us within 30 days after you receive it, we will treat the Policy as if it had never been issued and return all of your payments.

### **Policy Replacement**

If you are replacing another health insurance Policy, do NOT cancel it until you have actually received your new Policy and are sure you want to keep it. If you cancel your present Policy and then decide that you do not want to keep your new Policy, it may not be possible to get back the coverage of the present Policy.

FORM No. 1222 PAGE 3

# Massachusetts Medicare Supplement Insurance Outline of Coverage (continued)

#### **Notice**

This Policy may not fully cover all of your medical costs.

Neither HPHC Insurance Company, Inc. nor its agents are connected with Medicare.

This outline of coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult "Medicare & You" for more details.

#### **Complete Answers Are Very Important**

When you fill out the application for the new Policy, be sure to answer truthfully and completely all questions. The company may cancel your Policy and refuse to pay any claims if you leave out or falsify important information.

Review the application carefully before you sign it. Be certain that all information has been properly recorded.

#### **Massachusetts Summary**

The Commissioner of Insurance has set standards for the sale of Medicare Supplement Insurance Policies. Such Policies help you pay Hospital and doctor bills, and some other bills, that are not covered in full by Medicare. Please note that the benefits provided by Medicare and this Medicare Supplement Insurance Policy may not cover all of the costs associated with your treatment. It is important that you become familiar with the benefits provided by Medicare and your Medicare Supplement Insurance Policy. This Policy summary outlines the different coverage you have if, in addition to this Policy, you are also covered by Part A (Hospital bills, mainly) and Part B (doctors' bills, mainly) of Medicare.

Under M.G.L. c. 112, §.2, no physician who agrees to treat a Medicare beneficiary may charge to or collect from that beneficiary any amount in excess of the reasonable charge for that service as determined by the United States Secretary of Health and Human Services. This prohibition is commonly referred to as the ban on balance billing. A physician is allowed to charge you or collect from your insurer a copayment or Coinsurance for Medicare-Covered Services. However, if your physician charges you or attempts to collect from you an amount which together with your copayment or Coinsurance is greater than the Medicare-approved amount, please contact the Board of Registration in Medicine at **(781) 867-8200.** 

We cannot explain everything here. Massachusetts law requires that personal insurance Policies be written in easy-to-read language. So, if you have questions about your coverage not answered here, read your Policy. If you still have questions, ask your agent or company. You may also wish to get a copy of "Medicare & You", a small book put out by Medicare that describes Medicare benefits.

# Massachusetts Medicare Supplement Insurance Outline of Coverage (continued)

#### The Benefits to Premium Ratio for Medicare Supplement Core is 83%.

This means that during the anticipated life of your Policy and others just like it, the company expects to pay out \$83 in claims made by you and all other Policyholders for every \$100 it collects in premiums. The minimum ratio allowed for Policies of this type is 65%. A higher ratio is to your advantage as long as it allows the company a reasonable return so that the product remains available.

#### The Benefits to Premium Ratio for Medicare Supplement 1 is 87%.

This means that during the anticipated life of your Policy and others just like it, the company expects to pay out \$87 in claims made by you and all other Policyholders for every \$100 it collects in premiums. The minimum ratio allowed for Policies of this type is 65%. A higher ratio is to your advantage as long as it allows the company a reasonable return so that the product remains available.

#### **Complaints**

If you have a complaint, call us at (877) 907-4742. If you are not satisfied, you may write or call the Massachusetts Division of Insurance, at (617) 521-7777.

FORM No. 1222 PAGE 5

Medicare (Part A) - Hospital Services - Per Benefit Period

Services	Medicare Pays:	Plan Pays:	You Pay:
Hospitalization* Semiprivate room and board, general Hospital nursing and miscellaneous services and supplies, and licensed mental Hospital stays for biologically- based mental disorders or other mental disorders prior to the 190-day Medicare lifetime maximum			
First 60 days of a Benefit Period	All but \$1,156	\$0	\$1,156 (Part A Deductible)
61st through 90th day of a Benefit Period	All but \$289 a day	\$289 a day	\$0
91st day and after of a Benefit Period			
- While using 60 lifetime reserve days	All but \$578 a day	\$578 a day	\$0
Once lifetime reserve days are used:			
- Additional 365 days	\$0	100% of Medicare eligible expenses	\$0
- Beyond the additional 365 days	\$0	\$0	All Costs
<b>Licensed mental Hospital stays</b> not covered by Medicare for biologically-based mental disorders			
First 60 days of a Benefit Period	\$0	All but \$1,156	\$1,156 (Part A Deductible)
61st through 90th day of a Benefit Period	\$0	100% of Medicare eligible expenses	\$0
91st day and after of a Benefit Period			
- While using 60 lifetime reserve days	\$0	100% of Medicare eligible expenses	\$0
Once lifetime reserve days are used:			
- Additional 365 days	\$0	100% of Medicare eligible expenses	\$0
- Beyond the additional 365 days	\$0	\$0	All Costs

<sup>\*</sup>A Benefit Period begins on the first day you receive service as an inpatient in a Hospital and ends after you have been out of the Hospital and have not received skilled care in any other facility for 60 days in a row.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

Medicare (Part A) - Hospital Services – Per Benefit Period (Continued)

Services	Medicare Pays:	Plan Pays:	You Pay:
<b>Licensed mental Hospital stays</b> not covered by Medicare for other mental disorders			
First 60 days per calendar year less days covered by Medicare or already covered by the Plan in that calendar year for other mental disorders.	\$0	All but \$1,156	\$1,156 (Part A Deductible)
61st through 120th day of a Benefit Period	\$0	100% of Medicare eligible expenses	\$0
- Days after 60 days per calendar year less days covered by Medicare or plan in that calendar year	\$0	\$0	All Costs
Skilled Nursing Facility Care* You must meet Medicare's requirements, including having been in a Hospital for at least three days and entered a Medicare-approved facility within 30 days after leaving the Hospital			
First 20 days of a Benefit Period	All approved amounts	\$0	\$0
21st through 100th day of a Benefit Period	All but \$144.50 a day	\$0	Up to \$144.50 a day
101st day and after of a Benefit Period	\$0	\$0	All Costs
Blood First three pints	\$0	Three pints	\$0
Additional amounts	100%	\$0	\$0
Hospice Care  Available as long as your doctor certifies you are terminally ill and you elect to receive these services  NOTICE: When your Medicare Part A Ho	All but very limited Coinsurance for outpatient drugs and inpatient respite care	Coinsurance	\$0

NOTICE: When your Medicare Part A Hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the Policy's "Core Benefits". During this time the Hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

<sup>\*</sup>A Benefit Period begins on the first day you receive service as an inpatient in a Hospital and ends after you have been out of the Hospital and have not received skilled care in any other facility for 60 days in a row.

Medicare (Part B) - Medical Services - Per Calendar Year

Services	Medicare Pays:	Plan Pays:	You Pay:
Medical expenses in or out of the Hospital and outpatient Hospital treatment, such as physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, and Durable Medical Equipment			
First \$140 of Medicare-approved amounts**	\$0	\$0	\$140 (Part B Deductible)
Remainder of Medicare-approved amounts	Generally 80%	Generally 20%	\$0
Outpatient treatment for biologically-based mental disorders (for services covered by Medicare)			
First \$140 of Medicare-approved amounts**	\$0	\$0	\$140 (Part B Deductible)
Remainder of Medicare-approved amounts	50%	50%	\$0
Outpatient treatment for biologically-based mental disorders (for services not covered by Medicare)	\$0	100% of expenses	\$0
Outpatient treatment for other mental health disorders (for services covered by Medicare)			
First \$140 of Medicare-approved amounts**	\$0	\$0	\$140 (Part B Deductible)
Remainder of Medicare-approved amounts	50%	50%	\$0
Outpatient treatment for other mental health disorders (for services not covered by Medicare)			
First 24 visits per calendar year	\$0	100%	\$0
Visits 25 and after	\$0	\$0	All Costs

<sup>\*\*</sup>Once you have been billed \$140 of Medicare approved amounts for Covered Services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

### Medicare (Part B) - Medical Services – Per Calendar Year (continued)

Services	Medicare Pays:	Plan Pays:	You Pay:
Blood			
First three pints	\$0	All Costs	\$0
Next \$140 of Medicare-approved amounts**	\$0	\$0	\$140 (Part B Deductible)
Remainder of Medicare-approved amounts	80%	20%	\$0
Clinical Laboratory Services Blood tests for diagnostic services	100%	\$0	\$0
Special Medical Formulas Mandated by Law (Covered by Medicare)			
- First \$140 of Medicare-approved amounts**	\$0	\$0	\$140 (Part B Deductible)
- Remainder of Medicare-approved amounts	80%	20%	\$0
Special Medical Formulas Mandated by Law (Not covered by Medicare)	\$0	All allowed charges	Balance

### Medicare (Parts A & B)

Services	Medicare Pays:	Plan Pays:	You Pay:
Home Health Care — Medicare Approved Services			
Medically Necessary skilled care services and medical supplies	100%	\$0	\$0
Durable Medical Equipment			
- First \$140 of Medicare-approved amounts**	\$0	\$0	\$140 (Part B Deductible)
- Remainder of Medicare-approved amounts	80%	20%	\$0

### Other Benefits - Not Covered By Medicare

Services	Medicare Pays:	Plan Pays:	You Pay:
Outpatient Prescription Drugs – Not Covered by Medicare	\$0	\$0	All Costs
Fitness Program – Not Covered by Medicare	\$0	\$150	All charges after \$150

<sup>\*\*</sup>Once you have been billed \$140 of Medicare approved amounts for Covered Services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.

FORM No. 1222 PAGE 9

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.



Coverage underwritten by HPHC Insurance Company, an affiliate of Harvard Pilgrim Health Care.

# Outline of Medicare Supplement Coverage – Cover Page: Benefit Plan Medicare Supplement 1

Medicare Supplement Insurance can be sold in only two standard plans. This chart shows the benefits included in each plan. Every company must make available the "Core" plan. Companies may add certain benefits to the standard benefits, if approved by the Commissioner. Look at each company's materials to find out what benefits, if any, the company has added to the standard benefits for each plan it offers.

**Basic Benefits:** Included in all plans.

**Hospitalization:** Part A Coinsurance coverage for the first 90 days per Benefit Period (not

including the Medicare Part A Deductible) and the 60 Medicare lifetime reserve days, plus coverage for 365 additional days after Medicare benefits end. This shall also include benefits for biologically-based mental disorders.

**Medical Expenses:** Part B Coinsurance (generally 20% of Medicare-approved expenses), or, in

the case of Hospital outpatient department services paid under a prospective payment system, applicable Copayments. This shall also include benefits for

biologically-based mental disorders.

**Blood:** First three pints of blood each year.

### **Medicare Supplement 1**

# STANDARD BENEFITS Basic Benefits

#### Hospitalization

For biologically-based mental disorders, stays in a licensed mental Hospital, less Part A Deductibles; for other mental disorders; stays in a licensed mental Hospital for at least 60 days per calendar year less days covered by Medicare or already covered by plan in that calendar year for the other mental disorders, less Part A Deductibles.

#### Hospitalization

For biologically-based mental disorders, stays in a licensed mental Hospital; for other mental disorders; stays in a licensed mental Hospital for a minimum of 120 days per Benefit Period (at least 60 days per calendar year) less days covered by Medicare or already covered by plan in that calendar year for the other mental disorders.

Skilled nursing co-insurance

Part A Deductible

Part B Deductible

Foreign Travel

Additional Benefits Additional Benefits

Fitness Program Fitness Program

#### RATES effective 1/1/12

Billed monthly: \$98.50 Billed Monthly: \$185.50

# Massachusetts Medicare Supplement Insurance Outline of Coverage

HPHC Insurance Company, Inc.

Medicare Supplement 1

Policy Category: Medicare Supplement Insurance

"NOTICE TO BUYER: This policy may not cover all of the costs associated with medical care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all Policy limitations."

#### **Premium Information**

We, HPHC Insurance Company, Inc. can only raise your premium if we raise the premium for all Policies like yours in Massachusetts, and if approved by the Commissioner of Insurance. If you choose to pay your premium on a monthly basis, upon your death, we will refund the unearned portion of the premium paid. If you choose to pay your premium on a monthly basis and you cancel your Policy, we will refund the unearned portion of the premium paid. In the case of death the unearned portion of the premium will be refunded on a pro-rata basis.

#### **Disclosures**

Use this outline to compare benefits and premiums among Policies.

### Read Your Policy Very Carefully

This is only an outline describing your Policy's most important features. The Policy is your insurance contract. You must read the Policy itself to understand all of the rights and duties of both you and your insurance company.

### Right to Return Policy

If you find that you are not satisfied with your Policy, you may return it to HPHC Insurance Company, Inc. 1600 Crown Colony Drive ATTN: Enrollment/Billing Quincy, MA 02169. If you send the Policy back to us within 30 days after you receive it, we will treat the Policy as if it had never been issued and return all of your payments.

### **Policy Replacement**

If you are replacing another health insurance Policy, do NOT cancel it until you have actually received your new Policy and are sure you want to keep it. If you cancel your present Policy and then decide that you do not want to keep your new Policy, it may not be possible to get back the coverage of the present Policy.

# Massachusetts Medicare Supplement Insurance Outline of Coverage (continued)

#### **Notice**

This Policy may not fully cover all of your medical costs.

Neither HPHC Insurance Company, Inc. nor its agents are connected with Medicare.

This outline of coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult "Medicare & You" for more details.

#### **Complete Answers Are Very Important**

When you fill out the application for the new Policy, be sure to answer truthfully and completely all questions. The company may cancel your Policy and refuse to pay any claims if you leave out or falsify important information.

Review the application carefully before you sign it. Be certain that all information has been properly recorded.

#### **Massachusetts Summary**

The Commissioner of Insurance has set standards for the sale of Medicare Supplement Insurance Policies. Such Policies help you pay Hospital and doctor bills, and some other bills, that are not covered in full by Medicare. Please note that the benefits provided by Medicare and this Medicare Supplement Insurance Policy may not cover all of the costs associated with your treatment. It is important that you become familiar with the benefits provided by Medicare and your Medicare Supplement Insurance Policy. This Policy summary outlines the different coverage you have if, in addition to this Policy, you are also covered by Part A (Hospital bills, mainly) and Part B (doctors' bills, mainly) of Medicare.

Under M.G.L. c. 112, §.2, no physician who agrees to treat a Medicare beneficiary may charge to or collect from that beneficiary any amount in excess of the reasonable charge for that service as determined by the United States Secretary of Health and Human Services. This prohibition is commonly referred to as the ban on balance billing. A physician is allowed to charge you or collect from your insurer a copayment or Coinsurance for Medicare-Covered Services. However, if your physician charges you or attempts to collect from you an amount which together with your copayment or Coinsurance is greater than the Medicare-approved amount, please contact the Board of Registration in Medicine at **(781) 867-8200.** 

We cannot explain everything here. Massachusetts law requires that personal insurance Policies be written in easy-to-read language. So, if you have questions about your coverage not answered here, read your Policy. If you still have questions, ask your agent or company. You may also wish to get a copy of "Medicare & You", a small book put out by Medicare that describes Medicare benefits.

# Massachusetts Medicare Supplement Insurance Outline of Coverage (continued)

#### The Benefits to Premium Ratio for Medicare Supplement Core is 83%.

This means that during the anticipated life of your Policy and others just like it, the company expects to pay out \$83 in claims made by you and all other Policyholders for every \$100 it collects in premiums. The minimum ratio allowed for Policies of this type is 65%. A higher ratio is to your advantage as long as it allows the company a reasonable return so that the product remains available.

#### The Benefits to Premium Ratio for Medicare Supplement 1 is 87%.

This means that during the anticipated life of your Policy and others just like it, the company expects to pay out \$87 in claims made by you and all other Policyholders for every \$100 it collects in premiums. The minimum ratio allowed for Policies of this type is 65%. A higher ratio is to your advantage as long as it allows the company a reasonable return so that the product remains available.

#### **Complaints**

If you have a complaint, call us at (877) 907-4742. If you are not satisfied, you may write or call the Massachusetts Division of Insurance, at (617) 521-7777.

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### Medicare (Part A) - Hospital Services - Per Benefit Period

Services	Medicare Pays:	Plan Pays:	You Pay:
Hospitalization* Semiprivate room and board, general Hospital nursing and miscellaneous services and supplies, and licensed mental Hospital stays for biologically- based mental disorders or other mental disorders prior to the 190-day Medicare lifetime maximum			
First 60 days of a Benefit Period	All but \$1,156	\$1,156 (Part A Deductible)	\$0
61st through 90th day of a Benefit Period	All but \$289 a day	\$289 a day	\$0
91st day and after of a Benefit Period			
- While using 60 lifetime reserve days	All but \$578 a day	\$578 a day	\$0
Once lifetime reserve days are used:			
- Additional 365 days	\$0	100% of Medicare eligible expenses	\$0
- Beyond the additional 365 days	\$0	\$0	All Costs
<b>Licensed mental Hospital stays</b> not covered by Medicare for biologically-based mental disorders			
First 60 days of a Benefit Period	\$0	100% of Medicare eligible expenses	\$0
61st through 90th day of a Benefit Period	\$0	100% of Medicare eligible expenses	\$0
91st day and after of a Benefit Period			
- While using 60 lifetime reserve days	\$0	100% of Medicare eligible expenses	\$0
Once lifetime reserve days are used:			
- Additional 365 days	\$0	100% of Medicare eligible expenses	\$0
- Beyond the additional 365 days	\$0	\$0	All Costs

<sup>\*</sup>A Benefit Period begins on the first day you receive service as an inpatient in a Hospital and ends after you have been out of the Hospital and have not received skilled care in any other facility for 60 days in a row.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

Medicare (Part A) - Hospital Services – Per Benefit Period (Continued)

Services	Medicare Pays:	Plan Pays:	You Pay:
<b>Licensed mental Hospital stays</b> not covered by Medicare for other mental disorders			
First 120 days per Benefit Period (at least 60 days per calendar year) less days covered by Medicare or already covered by the Plan in that calendar year			
First 60 days of a Benefit Period	\$0	100% of Medicare eligible expenses	\$0
61st through 120th day of a Benefit Period	\$0	100% of Medicare eligible expenses	\$0
<ul> <li>Days after 120 days per Benefit Period (or 60 days per calendar year) less days covered by Medicare or plan in that calendar year</li> </ul>	\$0	\$0	All Costs
Skilled Nursing Facility Care* (Participating with Medicare) You must meet Medicare's requirements, including having been in a Hospital for at least 3 days and entered a Medicare-approved facility within 30 days after having left the Hospital			
First 20 days of a Benefit Period	All approved amounts	\$0	\$0
21st through 100th day of a Benefit Period	All but \$144.50 a day	Up to \$144.50 a day	\$0
101st day through 365th day of a Benefit Period	\$0	\$10	Balance
Beyond the 365th day of a Benefit Period	\$0	\$0	All Costs
(Not participating with Medicare) You must meet Medicare's requirements, including having been in a Hospital for at least 3 days and transferred to the facility within 30 days after having left the Hospital			
1st day through 365th day of a Benefit Period	\$0	\$8 a day	Balance
Beyond the 365th day of a Benefit Period	\$0	\$0	All Costs

<sup>\*</sup> A Benefit Period begins on the first day you receive service as an inpatient in a Hospital and ends after you have been out of the Hospital and have not received skilled care in any other facility for 60 days in a row.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

### Medicare (Part A) - Hospital Services - Per Benefit Period (Continued)

Services	Medicare Pays:	Plan Pays:	You Pay:
Blood First three pints	\$0	Three pints	\$0
Additional amounts	100%	\$0	\$0
Hospice Care Available as long as your doctor certifies you are terminally ill and you elect to receive these services	All but very limited Coinsurance for outpatient drugs and inpatient respite care	Coinsurance	\$0

NOTICE: When your Medicare Part A Hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the Policy's "Core Benefits". During this time the Hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

FORM No. 1223 PAGE 17

Medicare (Part B) - Medical Services - Per Calendar Year

Services	Medicare Pays:	Plan Pays:	You Pay:
Medical expenses in or out of the Hospital and outpatient Hospital treatment, such as physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, and Durable Medical Equipment			
First \$140 of Medicare-approved amounts**	\$0	\$140 (Part B Deductible)	\$0
Remainder of Medicare-approved amounts	Generally 80%	Generally 20%	\$0
Outpatient treatment for biologically-based mental disorders (for services covered by Medicare)			
First \$140 of Medicare-approved amounts**	\$0	\$140 (Part B Deductible)	\$0
Remainder of Medicare-approved amounts	50%	50%	\$0
Outpatient treatment for biologically-based mental disorders (for services not covered by Medicare)	\$0	100%	\$0
Outpatient treatment for other mental health disorders (for services covered by Medicare)			
First \$140 of Medicare-approved amounts**	\$0	\$140 (Part B Deductible)	\$0
Remainder of Medicare-approved amounts	50%	50%	\$0
Outpatient treatment for other mental health disorders (for services not covered by Medicare)			
First 24 visits per calendar year	\$0	100%	\$0
Visits 25 and after	\$0	\$0	All Costs

<sup>\*\*</sup>Once you have been billed \$140 of Medicare approved amounts for Covered Services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

### Medicare (Part B) - Medical Services – Per Calendar Year (continued)

Services	Medicare Pays:	Plan Pays:	You Pay:
Blood			
First three pints	\$0	All Costs	\$0
Next \$140 of Medicare-approved amounts**	\$0	\$140 (Part B Deductible)	\$0
Remainder of Medicare-approved amounts	80%	20%	\$0
Clinical Laboratory Services Blood tests for diagnostic services	100%	\$0	\$0
Special Medical Formulas Mandated by Law (Covered by Medicare)			
- First \$140 of Medicare-approved amounts**	\$0	\$140 (Part B Deductible)	\$0
- Remainder of Medicare-approved amounts	80%	20%	\$0
Special Medical Formulas Mandated by Law (Not covered by Medicare)	\$0	All allowed charges	Balance

<sup>\*\*</sup>Once you have been billed \$140 of Medicare approved amounts for Covered Services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.

FORM No. 1223 PAGE 19

### Medicare (Parts A & B)

Services	Medicare Pays:	Plan Pays:	You Pay:
Home Health Care – Medicare Approved Services			
Medically Necessary skilled care services and medical supplies	100%	\$0	\$0
Durable Medical Equipment			
- First \$140 of Medicare- approved amounts**	\$0	\$140 (Part B Deductible)	\$0
- Remainder of Medicare-approved amounts	80%	20%	\$0

### Other Benefits - Not Covered By Medicare

Services	Medicare Pays:	Plan Pays:	You Pay:
Foreign Travel — Not Covered by Medicare			
Only the services listed above while traveling outside of the United States	\$0	Remainder of charges (including portion normally paid by Medicare)	\$0
Outpatient Prescription Drugs — Not Covered by Medicare	\$0	\$0	All Costs
Fitness Program – Not Covered by Medicare	\$0	\$150	All charges after \$150

<sup>\*\*</sup>Once you have been billed \$140 of Medicare approved amounts for Covered Services (which are noted with a double asterisk), your Part B Deductible will have been met for the calendar year.

The Deductible and Coinsurance amounts listed above reflect the 2012 Medicare Deductible and Coinsurance amounts. Beginning 1/1/13, these amounts will be replaced with the 2013 Medicare Deductible and Coinsurance amounts.